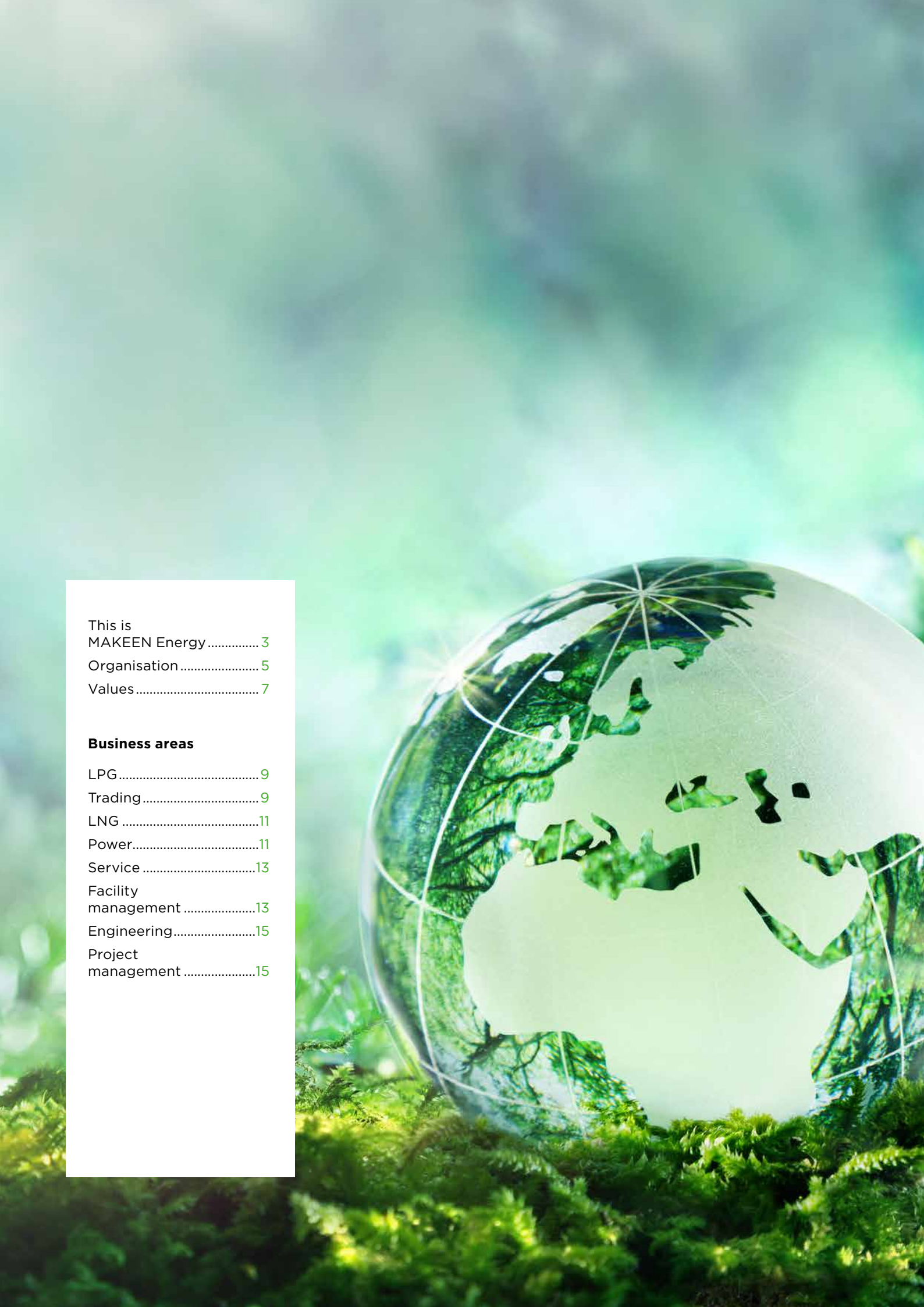


Responsible energy solutions for people and planet





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As a global, market-leading corporation in the energy industry, MAKEEN Energy is determined to play an active role in the sustainable transformation of the energy market. This is why our objective is to develop responsible energy solutions that make a difference to people and planet.

We do this by enabling our partners to embrace the energy market of tomorrow, by bridging gaps between present and future energy supply and by empowering our people to innovate.

Our portfolio includes equipment, services and spare parts, facility management, engineering and project management for everything from LPG filling facilities and LNG bunkering solutions to power plants and facilities that convert plastic waste into oil. We take pride in having co-responsibility for our

customers' success – not only for short-term business results, but also for long-term business transformation.

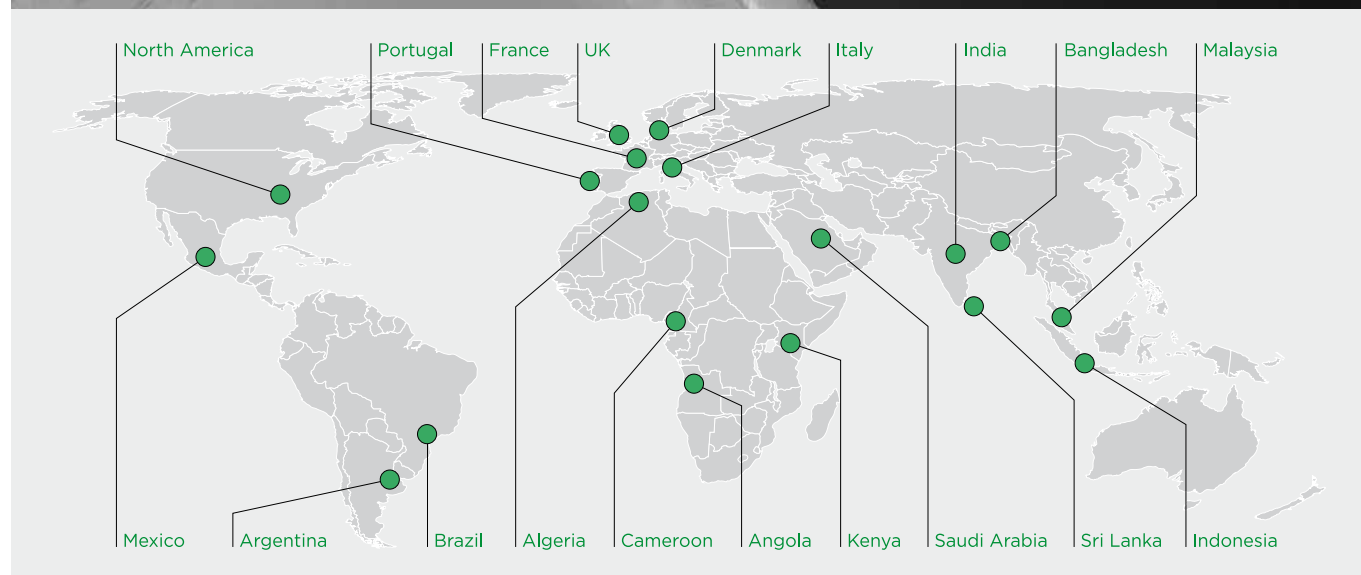
We employ and empower approx. 1,300 people across 6 continents and operate in over 140 countries. Our global reach, local presence and decades of experience ensure that we can deliver complete solutions at a level unmatched in our industry. As we say – wherever you are, we are.

What's in our name?

The word "MAKEEN" comes from the Arabic language. It means "strongly capable, having the full qualities and abilities to do something".

We built our capability from joining multiple individual companies, each strong in their own field and objectives, together to form an even stronger unit. In that way, our name represents the essence of our organisation: proven, capable companies combining and sharing resources to reach an even higher level.

Individually, we are strong – together, we are MAKEEN.



Executive Management



Anders
C. Anderson
Managing Director
CEO



Søren Mikkelsen
Financial Director
CFO



Bent Lindrup
Technical Director
CTO



Bo Larsen
Commercial Director
CCO



Anders Bjørn
Project Director
COO

Who is MAKEEN Energy?
Simply put, we are a union of exceptional brands in the energy industry, all working together toward the same goal: providing responsible energy solutions for people and planet.

This means that we develop our products and solutions together, incorporate each other's knowledge and expertise and create synergies that propel us toward excellence. In some cases, our brands even share the same office space.

We are never too far away

From our headquarters in Randers, Denmark, we coordinate our efforts and create strategy that is put into action on projects around the world. Aside from the entire board of directors, our buildings in Randers are also home to Project Management, Sales, Engineering, Software, Design, Shipping,

Communications, Human Resources and Quality departments.

However, our headquarters is only a small part of our organisation. As a global company, our strategy is to be as close as possible to our customers. That is why we have offices in 19 countries across the globe, many with their own sales and service teams. From these offices, our people are able to respond swiftly and efficiently to our customers' requests, and we gain the kind of knowledge about local markets that is invaluable to delivering the right solutions.

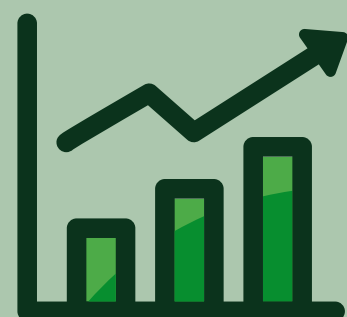
More than the sum of our parts

Although we work in different business areas, we make a point to create synergies and share experiences and knowledge frequently. We regularly hold cross-department staff training pro-

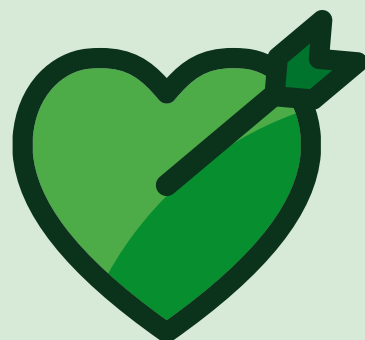
grammes and cooperate on the development of new products and solutions. What this means is that we can incorporate new perspectives and approaches and maintain a high degree of innovation.

Ownership and management

MAKEEN Energy was created in 2015 by the Saudi Al-Ayuni Investment & Contracting Co. as the result of their vision to establish a modern and versatile entity on the energy market. However, the history of our individual companies and brands goes back much further – our various business areas contain experience and know-how that goes back many decades.



Be proactive and take ownership



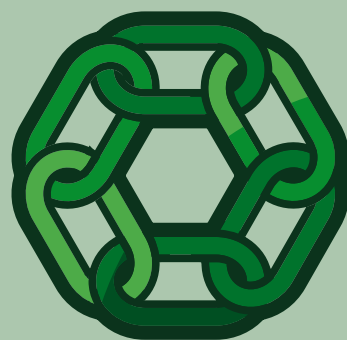
Be passionately involved



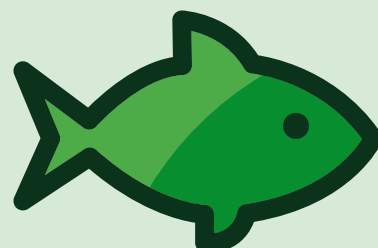
**Share your knowledge
- make others good**



**Understand and help
your customers**



Don't leave anybody behind



Put the fish on the table

Whether it is the atmosphere in our workplaces, the products we deliver or the way we conduct our business, we live by the principle to always do better than yesterday.

Diverse but united

With offices in 19 countries, diversity is one of our great strengths. We cherish and take advantage of this fact and often create teams that reach across borders and professions. Every individual in MAKEEN Energy is connected by a common corporate culture that emphasises openness, respect and a passion for learning and growth. We encourage free, honest and constructive discussion, which is often how we discover new ways to improve.

Supporting sustainable practices

Since January 2018, MAKEEN Energy has been a dedicated supporter of the UN Global Compact.

Among other things, this means that we take steps to keep our operations and supply chains free of child labour and forced labour, we oppose bribery and corruption and we provide equal opportunity and pay for everyone regardless of sex, ethnicity, religion, etc.

Quality that exceeds expectations

A high standard of quality for our products and services is one of our top priorities. We achieve this by focusing on the customer and through the commitment of every individual in our organisation. In MAKEEN Energy, we see it as everyone's right and duty to speak out on potential improvements and risks relating to the quality of what we deliver to our customers.

Health and safety comes first

We are committed to a safe and healthy work environment for everyone in opera-

tions and workplaces we are responsible for. To name one example, our office in Sri Lanka became the country's first company to receive the ISO 45001 : 2018 certification for occupational health and safety in 2018. Wherever we work, we follow the local and international requirements for the type of work we do as well as specifications imposed by our customers.

Minimising environmental impact

The protection of natural resources, the mitigation of adverse environmental impacts and the enhancement of our surroundings are the foundation of MAKEEN Energy's environmental approach. Whether through innovative zero-emission solutions, participating in tree-planting programmes or by other means, we take action to ensure the long-term health of the world in which we work and live.



Big or small, we design and deliver solutions for any demand.

MAKEEN Energy is the world's no. 1 provider of filling and maintenance solutions for Liquefied Petroleum Gas (LPG) cylinders. With our experience in the industry, there is no challenge we do not have, or cannot find, a solution for.

Solutions for filling, handling, and maintenance of LPG cylinders make up MAKEEN Energy's largest business area. Our equipment is in action in thousands of locations around the world, processing anywhere from a few dozen to several thousand cylinders per hour. Each of these pieces of equipment carries one of two well-known names in the LPG industry: Kosan Crisplant and Siraga.

We know what works

Kosan Crisplant and Siraga, both part of MAKEEN Energy, have approximately 70 years of experience each with designing and manufacturing this equipment. Our people know the industry down to the very last detail, and we have seen it all when it comes to customer requests, challenges and special requirements. This shows in our solutions, where you will find that we pay attention to detail and cut no corners.

Adapted to your needs

Our range of products, services and solutions can accommodate all customer requirements. We can provide a stand-alone piece of machinery or even just a

single component. If you need something a little bigger, we can deliver a complete filling hall as a turnkey project and take care of everything from civil works to electronics and installation. Every single piece will always be chosen to fit your expectations and needs optimally.

LPG

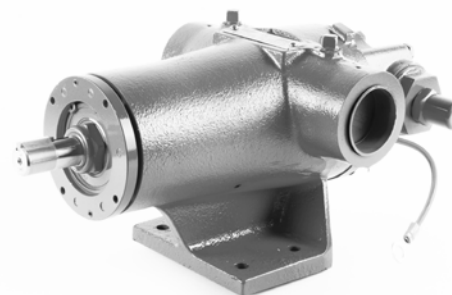


"We are thankful for our good relationship with MAKEEN Energy. Whenever we have a technical issue, they respond quickly and with genuine concern. And even if we haven't experienced an issue, they still come by to shake hands and check up on the equipment. It makes our job easier to know we can count on them."

Ing. Jorge Clavijo, District Manager, Operation and Maintenance, YPFB, Bolivia



A small selection of KC ProSupply's wide-spanning product range.



A gas equipment supplier who can evaluate your needs, help you make the right choices and ensure that your project is executed professionally - that is the essence of MAKEEN Energy's trading division, KC ProSupply.

KC ProSupply is your one-stop shop for everything gas-related. Aside from its wide range of excellent, high quality products from leading suppliers in the gas industry, our trading division is composed of technical experts who have the knowledge and experience to find not just the right components, but the right solutions and setups, in any situation. From the first contact to the final installa-

tion of your equipment, KC ProSupply is with you all the way to make sure that you end up with the result that is right for you - today, tomorrow and in the long term.

Decades of expertise

Our trading division operates out of offices and warehouses located in Denmark, Portugal, the United Kingdom and Argentina. Each office, or entity, has existed for decades as independent businesses before joining forces as KC ProSupply. What this means is that they know everything there is to know about the world of gas equipment as well as their local and international market standards.

Trading



"We have worked with KC LNG since they implemented our bunkering solution in 2015, and it is always a pleasure. Our bunkering solution was a prototype, but all the initial hurdles were overcome quickly and efficiently. We continue to draw on KC LNG's expertise to optimise our operation, as we know their excellent project management skills deliver great results every time."

Carsten Kruse
Managing Director
Samsoe Ferries, Denmark



The modular design of our solutions makes them scalable and adaptable to growing future needs.

The LNG industry is only moving in one direction – and that is forward. To meet the continuously growing demand for Liquefied Natural Gas (LNG), flexible and efficient solutions are needed. And that is exactly what we set out to deliver.

Production and transfer of LNG

Our LNG activities cover solutions for the production and the transfer of LNG – the cleanest fossil fuel. More precisely, we operate within three market segments known as liquefaction, bunkering and refueling stations. Besides our turnkey LNG installations, we can also assist you with service offers, after-sales

packages, consultancy and facility management. And we handle all of it through our LNG division, KC LNG.

Four core principles

Scalability, zero-emission, automation and mobility are the four core principles we focus on implementing in all our LNG activities. Whether you are looking for a solution for the production (liquefaction) or transfer of LNG, we will always make sure to tailor the solution to your specific needs and situation.

Sustainable and easily available

A rising political and legislative focus on sustainability has made many rethink their choice of fuel. To protect

our planet, we need to reduce emissions of CO₂ and other greenhouse gases – and here LNG comes forward as an excellent, greener alternative to, for example, diesel. Moreover, LNG is an easily available fuel, and with KC LNG's flexible small-scale solutions, it is possible to modulate facilities to fit needs of any size.

LNG



A total contractor, a technology integration partner or a solution to convert plastic waste to fuel – MAKEEN Power covers all this and more.



It takes power to keep wheels – and businesses – turning. In MAKEEN Energy, we assist customers worldwide with tailor-made power plants – as either a total contractor or a technology integration partner.

Through our power division, MAKEEN Power, we have specialised in power plant projects that run on fuels like LPG or LNG. We know from experience that power demands can change. And we therefore believe that the best solutions have two things in common: they are flexible and scalable.

Managing all or part of your power plant project

For local, privately-owned power plants, we take the

role as a total contractor and manage everything within engineering, procurement and construction. For grid-connected facilities, we take the role as a technology integration partner, co-operate with highly acclaimed Original Equipment Manufacturers (OEMs) and contribute with our expertise in integrating the plants with systems and surroundings.

Power





Careful attention to the state of your equipment keeps your output high and your workplace safe.



As operational days go by, your facilities work hard to deliver the product you need. When you use your equipment, it will – just like cars and chef's knives – need maintenance and service to keep up its performance. Therefore, we take pride in providing high-quality service.

Even small issues can reduce your equipment's capacity by 20-30%, which is why professional and timely service by expert technicians pays off. In addition to securing optimal performance, it extends the lifetime of your equipment, increases its capacity and uptime and reduces your costs for energy and labour.

Service agreements of any size

Our service agreements come in many sizes so you can choose a setup that fits exactly with your facilities and needs. One option could be to arrange regular service visits by our competent technicians. Another could be to leave the entire maintenance responsibility in our experienced hands. Yet another could be something in between. And at all times, we are ready to help with any urgent issues that should arise.

We have high standards for safety, quality and durability, and we always focus on optimising all three. Therefore, our technicians only

use original spare parts of the best quality, so we know that there is no compromise in terms of equipment.

A global service network

With our growing global service network, you can find our trained staff all around the world. They know the industry and equipment inside out – including local requirements and conditions. As a result, they can provide your equipment with the service it needs in a fast and safe way.

Service



Facility management means less administration, reliable costs and the comfort of knowing that your operation is in the hands of experts.



Signing a facility management agreement with MAKEEN Energy frees up time for you to focus on the core of your business.

We can take on all or part of the daily operation and maintenance of your facilities at a fixed reliable cost, and our experience makes sure that your equipment is in the best of hands. You get one point of contact for everything – from production and quality control to environmental considerations and personnel training – leaving you with considerably less time spent on administration.

Nothing left to chance

To establish a fact-based understanding of the job

at hand, we conduct a thorough study of your site and needs. We use this knowledge as the basis for our proposal. This proposal includes detailed information about the package, its services, suggested investment plans and calculations on your potential financial savings.

Flexibility is key

We tailor our facility management agreements to match your needs and preferences optimally. You can have the all-inclusive package and let us take care of everything – or you can opt for smaller general service agreements. Together we will work out the solution that is best for you and your business.

Facility management



Our approach to projects is founded on extensive experience and a carefully constructed project model.

Our organisation is project-oriented all the way into its heart. Our specialised project management team makes sure that our customers get the best support throughout every project – and, importantly, that they get it within the time, quality and economy we have agreed upon.

To ensure that we manage our projects at a consistently high level, our starting point is always our own project model along with PMI (Project Management Institute) training and standards.

Professional all the way
Our project model is built on the experiences and know-how we have gath-

ered over our many decades in the energy industry. We use it across all our locations, and our customers around the world therefore always meet the same setup and approach when they deal with MAKEEN Energy.

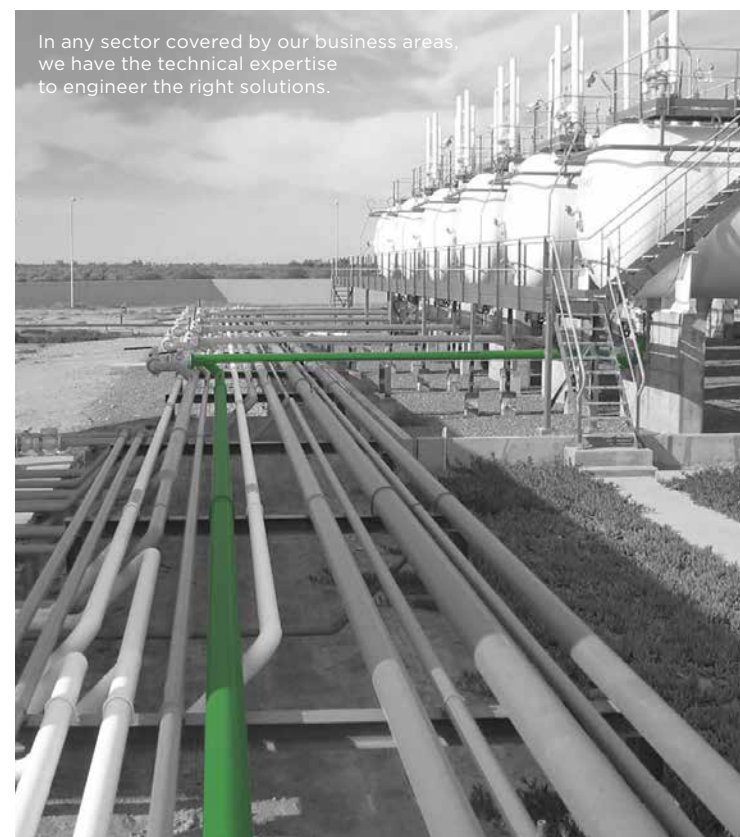
With our project model in hand, we can handle a project professionally all the way from the initial concept and feasibility studies to the commissioning of the final product – and all the steps in between. Afterwards, we can also provide operation and maintenance services. And in all cases, we adjust the scope to match each customer's situation and needs.

Managing a project generates results

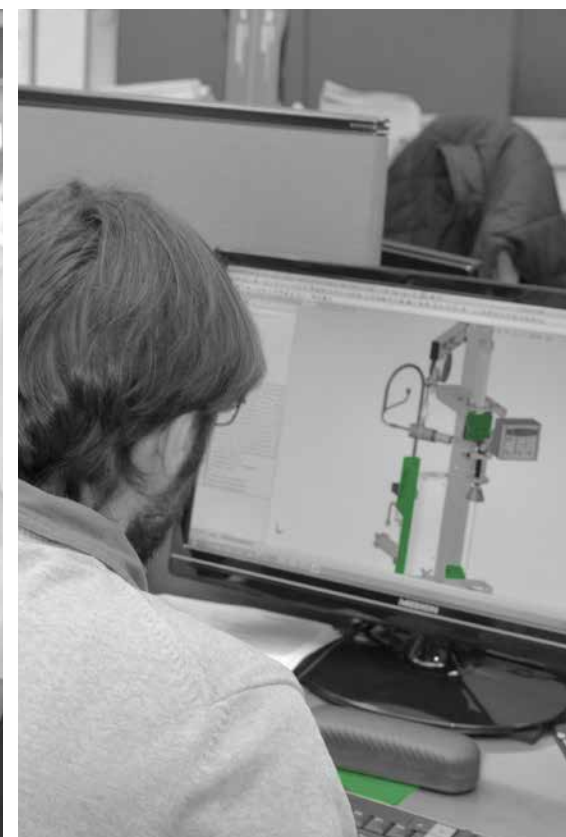
To manage projects in the best way possible, our project model has been fine-tuned over the years. We are therefore able to set up realistic deadlines and meet them – and deliver a product that matches the quality and economy of the agreement.

Besides guiding us in-house, our project model also shows the way when we work with customers, suppliers and other partners. In all cases, we know that the right collaboration is vital to succeeding on time.

Project management



In any sector covered by our business areas, we have the technical expertise to engineer the right solutions.



With thousands of finished projects under our belt, we have extensive expertise in analysing and engineering highly technical solutions. That is why our customers often hire us to take care of their engineering needs.

The right people for the job

Our engineers are knowledgeable and capable in everything from creating general layouts to installations, extensions, upgrades and renovations. We perform calculations, establish contracts with subcontractors, manage civil and installation works and conduct analyses. In the end, we provide certificates and documentation for everything.

Everything in one place

Leave the engineering to MAKEEN Energy, and you will only have to deal with one supplier. We handle the time-consuming process of hiring and managing subcontractors while ensuring that all the work adheres to our high standards of safety and quality.

Any size, any kind

We are able to take on engineering projects of any scope, and we do not discriminate – no request is too small or too large. Our capabilities extend to every sector covered by our other business areas: LPG, LNG, and Power.

Engineering

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Follow us on:



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